



Rosewood Private Investments Announces General Informatics' Acquisition of EMCO Technologies' PC Sales and Managed Services Division

DALLAS, TX, May 4th, 2021 - Rosewood Private Investments ("RPI" or "Rosewood") is pleased to announce that General Informatics ("GI") has acquired substantially all of the assets of the PC Sales and Managed Services Division (the "Division") of EMCO Technologies ("EMCO"). Based in Baton Rouge, LA, EMCO is a leading technology firm that specializes in IT staffing support and solutions for Fortune 500 companies and government agencies. While all other divisions of EMCO will continue to operate as usual, the PC Sales and Managed Services Division, its employees, and clients will join the GI platform as it continues to accelerate its growth in the region.

This Division of EMCO provides IT managed services, consulting, network support, hardware/software sales, and other services to a number of top clients in and around Baton Rouge. With its additional scale and capabilities, GI will continue to provide these clients with its full-service technology solutions while maintaining the shared focus on outstanding delivery and customer service.

"EMCO takes exceptional care of their clients and we believe that its customers and employees will integrate perfectly with the culture and mission we have built here at General Informatics over the past 20 years" said Don Monistere, President of GI. "This acquisition reaffirms our commitment to Louisiana and Baton Rouge and strengthens our capabilities and strategic position as we look to further grow throughout the region."

Todd Bourgeois, CEO of EMCO, and Mike Lee, CFO of EMCO, have had success growing the primary business of EMCO and saw this acquisition as an opportunity to maintain focus on EMCO's core business, while providing a strong platform for continued development of the division's clients and people.

"We are thrilled to provide our clients and employees with an opportunity to join General Informatics and become a part of such an exciting growth story. EMCO remains committed to providing world class service to our core customers and look forward to a continued relationship with General Informatics as fellow technology industry leaders in the state and region," said Todd. Mike added, "We are very confident that our clients will be well taken care of by GI and are excited to maintain our core business with continued focus and enthusiasm."

This transaction represents the first acquisition for General Informatics since Rosewood recapitalized the company in October 2020. "EMCO's managed services division brings great talent and clients to the GI platform, and we are very excited to get this first one done. We hope this represents the first of many acquisitions as we continue to grow GI," said Briton Burge, Principal at RPI. Mohit Vij, Founder and board member of GI, added, "I have known Todd and Mike for several years and knew they had built the right team for us to incorporate into the growing GI family. Combined with General Informatics' processes and services, I am excited to see the future growth!"

About General Informatics:

GI is a full-service IT Managed Services Provider ("MSP"), cloud services business, and IT consultancy, which has built a comprehensive suite of services to become one of the region's leading IT partners to state and local governments, healthcare organizations, educational institutions, and private businesses in the Southeast. With offices in Baton Rouge and New Orleans, GI aims to provide its customers with a complete IT solution, including the successful expansion into telecom and infrastructure services. Visit www.geninf.com to learn more.

About EMCO Technologies:

For 57 years EMCO has enjoyed a sterling reputation in the South as a Baton Rouge, Louisiana, based technology company. EMCO is one of the region's largest providers of IT outsourcing solutions. EMCO has provided information technology outsourcing solutions to the area's largest petrochemical companies and government agencies with high-quality, on-site teams. EMCO services management has the capability and experience to quickly source and properly place quality talent, while providing significant back office support and supervision. Our work is performed in accordance with the customer's Performance Work Statement and with strict adherence to the customer's safety and security requirements.

About Rosewood Private Investments:

Rosewood has a long history of investing in and creating value within numerous industries. RPI's approach to working with operating partners to strategically grow companies through acquisitions and organic means has proven successful for all stakeholders. Our current holdings are focused on industrial services, fire & life safety services, IT services, and manufacturing technologies. In addition to these areas, we are pursuing new platforms in specialty chemicals, transportation & logistics, and outsourced business services, among others. We welcome any information about investment opportunities within these verticals. Visit www.rosewoodpi.com to learn more.

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ROSEWOOD OVERVIEW

Rosewood Private Investments is the private equity arm of The Rosewood Corporation. The corporation is a multi-billion dollar family-owned enterprise headquartered in Dallas, Texas, with diverse, global investments whose mission is to acquire and develop market-leading private businesses. Funded by a pool of capital assembled in the 1930's and built upon over generations through holdings in natural resources, real estate, manufacturing, and industrial companies, our structure as an evergreen entity allows Rosewood to continually invest capital in businesses that share our commitment to entrepreneurship, integrity and sound business principles.